

Price list for Fountaine Pajot Sail - Lucia 40



Price list in US\$, Tax @ 0.0%Duty @ 0.0%

All values in US\$

Engines&Layouts

Engine - Diesel	Maestro Version with standard equipment and Volvo D1 20 HP engines. Specify 2 or 3 heads	306,128.62
Layout	Quatuor version, 4 cabins 4 heads	2,419.99
	Quatuor version, 4 cabins 2 heads	2,419.99
	Maestro version, 3 cabins 2 heads	0.00
	Maestro version, 3 cabins, 3 heads	0.00

Factorypackages

Grand Large version	18,149.92
Oceanic version	38,719.83

Factoryoptions

Black and Grey Water	1 Electric head large bowl	1,211.20	
	Holding tank for 1 head	1,209.99	
Covers, Canvas and Cushions	Outdoor cushions (incl. Oce)	5,190.88	
	Cockpit tent	4,126.08	
	Outdoor foredeck cushions	2,928.19	
	Bimini for helm station	2,540.99	
	Enclosure for bimini helm station	2,049.73	
	Teak cockpit table extension for 10 persons	1,597.19	
	Fabric closing access helm station (incl. Oce)	1,597.19	
	Ext. Dralon chosen from color chart	1,089.00	
	Sun awning on the foredeck	1,089.00	
	Dralon protective cover for wheel (incl. Oce)	425.92	
	Deck and Gear	Synthetic teak floor transoms and cockpit	10,115.55
		Teak floor transoms/cockpit	10,115.55
		Manuel carbon gangway	2,359.49
2 bow seats		1,988.02	
Dinner table in salon		1,967.45	
Gas barbecue		1,661.32	
Manual gangway		934.12	
Hot/cold water deck shower (incl. Oce)		375.10	
Cockpit table		Std.	
Delivery		Thermocovering	4,631.86
	Mast in 2 parts (Requires OPT0571350)	1,984.39	
	Exportation	381.15	

Dinghies and Outboards	Hypalon Dinghy 3.15m & engine 9.9HP	11,941.44	
Electrics and Charging	6KW 220v 50Hz genset (requires OPT0575500)	15,739.61	
	7.5KW 110V 60HZ genset (Requires OPT0575510)	15,669.43	
	220V main grid 220V 50HZ (incl. Oce)	3,421.86	
	Solar panels 3X90/100 W	3,327.49	
	110V main grid 110V 60HZ	3,204.07	
	2000W Inverter/charger / 220V (Requires OPT0575500)	2,406.68	
	2000W Inverter/charger / 110V (Requires OPT0575510)	2,380.06	
	Additional AGM battery 150A suppl.	758.67	
	Interior 12V outlet and waterproof exterior 12V outlet	177.87	
	Interior 12v outlet	114.95	
	Electronics - Navigation	Garmin Pack 3: Autopilot, VHF, AIS, GPS 7412/7410, 2*multi GMI20	18,754.92
		GARMIN Pack 2 : Autopilot, VHF AIS, 2*GPS 8008, 2*multi GMI20	17,544.92
		GARMIN Pack 1 : Autopilot, VHF AIS, GPS 8008, 2*multi GMI20	13,309.94
		Eco Cruising Monitor	3,305.71
Radar + support + wiring		2,118.70	
Add. windlass control chain counter		654.61	
Second VHF AIS helm station (Req. OPT0576210, 220, or 230)		484.00	
Garmin autopilot remote		393.25	
VHF US Channels (Req. OPT0576210, 220, or 230)		75.02	
Entertainment		Video TV/HIFI pack (Req. OPT0576950 and OPT0576900)	2,423.62
	WIFI amplifier	1,981.97	
	Upgrade Bose (Req. OPT0576900)	1,461.67	
	Fusion audio pack Bluetooth 4 Sp. (incl. Oce)	1,450.78	
	TV screen (22") multimedia 16/9 with DVD player units for 1 cabin.	1,138.60	
	TV/radio antenna	683.65	
	Exterior	Fly exterior decoration	3,194.39
Antifouling, primary epoxy (incl. Oce)		3,024.99	
2nd swim ladder		425.92	
Protective strip on both transoms		248.05	
1 large anchor locker with halyard storage		Std.	
Fresh Water Galley Equipment, Refrigeration and Laundry	Additional electric freshwater pump	505.78	
	Washing machine 3kg 220v for Maestro version (Requires OPT0575500)	2,134.43	
	12V 90L Freezer (Incompatible with OPT0573010)	2,065.46	
	12V 130L Fridge (Incompatible with OPT0573010)	1,978.34	
	Cockpit fridge	1,490.71	
	Gas oven (incl. Oce)	1,142.23	
	220v Microwave oven (Requires OPT0575500)	638.88	
	Gas stove with 3 burners, 2 stainless sinks in galley, 150l fridge	Std.	
	Heating and Air Conditioning	Air conditioning 60HZ 110V main system (Req. OPT0575660)	16,400.27
		Air conditioning 50HZ 220V main system (Req. OPT0575650)	16,400.27
Complete heating system hulls and salon		12,462.94	
Interior	4 Cabin 2 Head	3,073.39	
	Salon table convertible into berth	2,475.65	
	Salon curtains	2,129.59	
	Beds with slatted base for 4 cabins	1,406.01	
	Carpet hull Quatuor	1,197.89	
	Exterior window blinds for salon	1,197.89	
	Carpet hull Maestro	1,197.89	
	Color of fabric interior cushions	1,089.00	
	Color for PVC interior cushions	1,089.00	
	Beds with slatted base for 3 cabins	1,053.91	
	Combination lock safe	723.58	
	12V fan (max. 6)	181.50	
	Lighting	Mast and boom lighting	4,871.44
		Underwater lighting 2 x 21W	3,433.96
Interior courtesy lighting (incl. Oce)		2,540.99	
Cockpit courtesy lighting		1,693.99	

Mechanical	2 Volvo 30HP D1 engines	3,337.16
	3-blade folding props/V30HP	2,456.29
	3-blade folding props/V20HP	1,955.35
	Auto. switch for bilge pumps	780.45
	Water heater 110V (requires OPT0575510)	193.60
	2 x 2 fixed blade props	Std.
	Electric bilge pumps	Std.
Mooring	Chain + 20KG Anchor	886.93
Other	Transport, masting, launch, in La Rochelle	10,768.95
Rigging and Spars	Bowsprit and gear for genaker	5,880.57
	Electric davit winch	2,917.30
	1 electric winch for mainsail (incl. Oce)	2,701.92
	Lazy bag (incl. Oce)	1,761.75
	Profurl genoa furler	905.08
	Double clutch for reefs 2 and 3	514.25
	Mast, boom, front beam with compression beam and trampoline	Std.
Safety	Safety equipment without liferaft	2,749.11
	MP8 container liferaft	1,914.21
	Minimum safety kit	1,714.56
	MP6 container life raft	1,610.50
Sails	Genaker	3,920.38
	CST mainsail full batten	0.00
Water	Watermaker 12v 60 l/h at low consumption	12,763.02
	Pressurized seawater system	1,326.15

DealerOptions

Black and Grey Water	Electric Fresh Water Flush Marine Toilet	1,538.00
	Auto Switches for Hull Bilge Pumps	675.00
	Add fresh water flush to one (1) electric head	545.00
Chandlery	Charter Equipment Package	3,765.00
Commissioning	Commissioning - Fontaine Pajot 40	12,350.00
Covers, Canvas and Cushions	Bimini, Dodger, Connector and Textaline Aft Sunshade on Bimini Package - Helia 44 FP 40	5,950.00
	Sail Bag Main Sail (Stack Pack) - FP40/44	2,315.00
	Cockpit Aft Sun Shade in Textaline FP44,40,50	1,500.00
	Textelene Interior Sunshades for Salon Windows - FP40/44	1,488.00
	Textelene net cover for trampoline - FP40-50	1,105.00
	Port Side Shade Textaline - FP40/44	750.00
Deck and Gear	Hot & Cold cockpit shower	790.00
	Salt water wash-down pump for foredeck and anchor locker	780.00
Delivery	Delivery and insurance from La Rochelle to USVI	21,176.00
	Delivery by sea, France (Atlantic Coast) to East Coast, USA	20,500.00
	Delivery from Annapolis to Bermuda	5,825.00
	Delivery Insurance, France to Annapolis	2,500.00
Dinghies and Outboards	Dinghy: 10' RIB with Yamaha 9.9	9,375.00
	Edson Outboard Engine Mount 100 Lbs 15 HP	512.00

Electrics and Charging	Northern Lights 6KW 110v Generator	19,875.00	
	Onan 5Kw 110v Generator	19,520.00	
	Northern Lights 5KW 110v generator	19,500.00	
	Isolation Transformer Charles Industries	7,200.00	
	Install 110V System with Paneltronics 4308 Panel & Outlets	7,140.00	
	Local 110V System Paneltronics panel 12 Outlets, 50 Amp Cord	7,140.00	
	Wind Generator on Pole Mount	6,000.00	
	Local upgrade for factory-supplied 110V System	5,950.00	
	Solar Panels - 4 x 140W panels mounted on the hard top with 2 controllers	4,200.00	
	Inverter/Charger - Magnum 2,800 W 120A pure sine wave	3,438.00	
	Solar Panels 3 x 140 W mounted on hard top	3,150.00	
	Inverter/Charger - Magnum 2,000 W 100A pure sine wave	2,939.00	
	2 100 Watt Solar Panels in Pockets on Blmini W/ Controller	2,725.00	
	2 90 Watt Solar Panels Sewed into Bimini Top W/ Charge controller	2,475.00	
	1500W inverter with transfer switch	1,500.00	
	Add 2nd 30 Amp shore power service	1,212.50	
	Link Pro Battery Monitor	990.00	
	Galvanic Isolator 110v protection (each)	482.00	
	Extra Group 31 AGM Battery (Each)	475.00	
	Install one 110 AH Group 31 Battery	470.00	
	12 V Outlet	150.00	
	Extra 110 V Outlets Each	148.00	
	Electronics - Navigation	Raymarine Delivery Electronic Package (Uchimata) 2) I70 Instruments, Depth, Speed, Wind Transducers Evo 400 Autopilot W/ P 70 Control Head	11,300.00
		Icom SSB M802 W At140 Tuner, Ground Plate Gam Antenna	8,835.00
		Raymarine E-125 GPS/Plotter/MFD - Touch Screen, Bluetooth	5,835.00
Raymarine E-95 GPS/Plotter/MFD - Touch Screen, Bluetooth		3,990.00	
Radar 4KW 18" Raymarine with Kato stainless mast mount		3,343.00	
4KW Digital Standard Definition Radar		2,990.00	
Garmin HD Radar 18"		2,950.00	
Garmin HD Radar on Mast Mount		2,323.00	
Raymarine i70 display with masthead wind sensor and speed/depth sensor		2,225.00	
AIS - Raymarine 650 Transmitter and Receiver		2,167.00	
Garmin AIS 600		2,167.00	
Pactor III USB Blue tooth Modem SSB Addition		1,725.00	
ICOM M-506 VHF with remote command mic at helm and loud hailer on mast		1,614.00	
Raymarine Sirius satellite weather module		1,550.00	
Raymarine VHF 260 Nav Station W/ AIS Reciever, Second Station at Helm		1,415.00	
AIS - Raymarine 350 receiver		1,218.00	
ICOM M-424 VHF with remote command mic at helm		1,214.00	
Cell Phone Booster Antenna on Mast		1,186.00	
NavPod enclosure for 12" chart plotter		737.00	
Radar - upgrade to HD for locally installed Radar option		625.00	
Nav Pod enclosure for 9" chart plotter		615.00	
Upgrade E95 to E125		589.00	
Anchor Windlass Switch at Helm		488.00	
Spot Gen 3 Vessel Locator and Text Messaging (Cruising Boat Recommended)		432.00	
Spot Trace Vessel Tracking W/ Powercord (Charter Boats Recommended)		375.00	
Platinum chart chip for Raymarine E-Series		373.00	

Entertainment	Fusion AV 700 Stereo W/ 2 Set Speakers, Interfaced With Garmin or Raymarine Plotters	2,363.00
	32" Smart TV on Swing arm	1,900.00
	Rouge Wave WiFi AMp	1,381.00
	Fusion AV 700 DVD System in Place of Factory installed system	1,300.00
	Upgrade Factory Fusion Stereo to Fusion 750 DVD BLue Tooth Interfaced with Plotter	1,223.00
	Bow Speakers, Amp Speakers mounted under Forward Eyebrow	910.00
	Cable TV Inlet and Wlring	657.00
	Digital TV Antenna On Mast	550.00
	Add Kayak Mount to FP Davits	500.00
	Install customer-supplied Flat Screen TV/Mount	500.00
	Audio switch for multiple inputs	135.00
	Add stereo auxiliary input for Ipod/MP3	125.00
	Add Blue Tooth option to Fusion Stereo	125.00
	Firefighting	Engine room fire suppression with engine cutoff
Engine room fire suppression system		750.00
Fresh Water	Spectra 12v 300 GPD Water maker with MPC 5,000 autocontroller	16,900.00
	Prewire and Pre Plumb for Watermaker	900.00
Galley Equipment, Refrigeration and Laundry	Washer Dryer Local	3,920.00
	110v Icemaker with wedge	2,305.00
	110v Icemaker	1,980.00
	Plumb gas grill to Dedicated Propane Bottle W/ Dedicated LPG System Add an Extra 20Lb Bottle forward so there is a spare tank	1,560.00
	Convert factory butane system to US spec propane	1,560.00
	BBQ Grill Large Magma Monterey Infrared (For large Boats)	988.00
	Pre Plumb and Pre Wire for Washer Dryer	889.00
	Magma Newport Barbecue Grill with cover, stern mount, small propane canister	850.00
	Countertop Microwave	380.00
Heating and Air Conditioning	Air Conditioning system 28K BTU	16,875.00
	Upgrade Strainer on Factory - Installed Air Conditioning	395.00
Interior	12v Cabin Fan - Caframo Bora	190.00
Lighting	Underwater Lights	3,650.00
	Aft Flood Lights Bi Color White/Blue Lumitec Caprera 2 Lights 1 Port 1 Stb	975.00
Mechanical	Autoprops Installed by Uchimata	9,375.00
	Oil transfer pump for engine and generator	1,875.00
	Raycor Fuel Filter System (Per Engine)	595.00
	Prewire for 110V/240V Dive Compressor	541.00
	Install 4 Extra Thru Hulls For AC, Watermaker, Genset	438.00
Mooring	Windlass up/down switch at helm	485.00
Rigging and Spars	Rigging for Code 0/Gennaker without factory Bow Sprint	3,625.00
Safety	Safety Package for French Delivery	3,190.00
	Carbon Monoxide detector (each)	190.00
Water	Spectra Catalina 400 GPD 12V Watermaker plus UV Filter and Auto-controller	18,600.00
	Seagull water filtration system	1,350.00
	Add Second Washdown Pump W/ Switch for Aft part of boat	780.00
	Add Salt water Option to Fresh water head	638.00
	110v hot water heater element	185.00

Grand Large version

- Curtains in cabins
- 2 hatches in saloon
- Deck shower (cold water)
- Mooring kit + 4 fenders
- Removal halyard mainsail
- CST mainsail full batten
- Ball bearing mainsail luff cars
- Lazy jacks
- Genoa with anti UV band
- Roller genoa furler
- Electrical windlass (1000 Watts)
- Dinghy davits
- Support for life raft
- Eco Cruising : Navigation LED lights
- Eco Cruising : Interior LED lights
- Eco Cruising : AGM Batteries
- VHF mast head antenna prewired

Oceanic version

- Roller genoa furler
- Lazy jacks
- Ball bearing mainsail luff cars
- Mooring kit + 4 fenders
- Dinghy davits
- Eco Cruising : Navigation LED lights
- Eco Cruising : Interior LED lights
- CST mainsail full batten
- Deck shower (cold water)
- Removal halyard mainsail
- Support for life raft
- Genoa with anti UV band
- Curtains in cabins
- VHF mast head antenna prewired
- 2 hatches in saloon
- Eco Cruising : AGM Batteries
- Electrical windlass (1000 Watts)
- Lazy bag
- 1 mainsail halyard electric winch
- Outdoor cushions
- Antifouling, primary epoxy
- Interior courtesy lighting
- Hot water deck shower
- 220V main system with charger
- Fusion audio pack 4 Sp.
- Gas oven
- Fabric closing access helm station (incl. Oce)
- Dralon protective cover for wheel (incl. Oce)

Price may vary without notice due to supplier changes or exchange rate fluctuations.